

**2023 Owner Summit - Point Clear, AL**

Event Date	Start Time	End Time	Event / Program Name	Speakers / Sponsor
<b>SUNDAY</b>				
3/26/23	12:00 PM	3:45 PM	APC Board of Directors Meeting	-
3/26/23	2:00 PM	3:30 PM	Exhibitor Set-up	-
3/26/23	2:00 PM	4:00 PM	Registration Hours	-
3/26/23	3:30 PM	4:15 PM	Welcome, Exhibits, Afternoon Snacks	
3/26/23	4:15 PM	5:15 PM	1 Opening Session: Keynote: Trust-Busting is Back, and That's Good for Your Small Business	Stacy Mitchell
3/26/23	5:15 PM	6:15 PM	Welcome Reception	Generously sponsored by PCCA
3/26/23	6:15 PM	6:45 PM	APC CompPAC Reception for Congressman Jerry Carl**	<i>(Separately ticketed fundraising event. Please attend: \$250 minimum)</i>
3/26/23	-	-	DINNER ON YOUR OWN	
3/26/23	7:30 PM	10:00 PM	APC Board of Directors Dinner	Generously sponsored by Topi-CLICK, Tim Phipps, Kyle Northcott, and David Gale
<b>MONDAY</b>				
3/27/23	7:15 AM	-	Registration and Exhibits open	-
3/27/23	7:30 AM	8:45 AM	Breakfast, Corporate Patron Showcase: PCCA, Kickoff and APC Briefing	Generously sponsored by International Filter Products
3/27/23	8:45 AM	9:30 AM	1 Pharmacy Culture is the (HEPA-Filtered?) Air You Breathe	Wayne Ottum
3/27/23	9:30 AM	10:00 AM	2 PRO Showcase: How Outcome MD is Working for Compounders	Philip Smyth to facilitate; showcase members using the platform
3/27/23	10:00 AM	10:30 AM	3 What You See is Seldom What You Get: How Asking the Right Questions in the Interview Can Help You Avoid a Lot of Heartache Later On	Wayne Ottum
3/27/23	10:30 AM	11:00 AM	Exhibit Break	Generously sponsored by Kalchem International
3/27/23	11:00 AM	11:30 AM	4 In Case You Get Hit by a Bus: Getting (and Keeping) Your Pharmacy Affairs in Order	Michelle Moser and Kevin Borg
3/27/23	11:30 AM	12:15 PM	4 Coming In, Going Out: Mentoring as Business Succession Strategy	Jason Jerusik and Owen Bondurant
3/27/23	12:15 PM	1:00 PM	2 Grow Your Business with Doctor Detailing	Nicolette Mathey
3/27/23	1:00 PM	1:45 PM	Lunch (15-minute Medisca showcase)	
3/27/23	1:45 PM	2:15 PM	2 OTC Sales Are Not a Side Hustle	TW Taylor
3/27/23	2:15 PM	2:45 PM	4 Properly Qualifying Your Vendors: How and Why	Alexander Pytlarz
3/27/23	2:45 PM	3:15 PM	Exhibit Break	
3/27/23	3:15 PM	4:15 PM	1 On the Business End of an FDA Inspection: A Case Study	Anthony Grzib
3/27/23	4:15 PM	5:00 PM	5 Everybody's Favorite Session: Question Time with Tara Thompson	Tara Thompson
3/27/23	-	5:00 PM	Exhibits close for the day	-
3/27/23	5:15 PM	6:15 PM	APC CompPAC Fundraiser*	<i>(Separately ticketed fundraising event. Please attend: \$1,000 RPh/\$250 Technician)</i>
3/27/23	6:30 PM	8:30 PM	Medisca Networking Reception for Compounders	Generously sponsored by Medisca
3/27/23	-	-	DINNER ON YOUR OWN	-
3/27/23	9:00 PM	10:00 PM	The Board Chair's Reception	Generously sponsored by Fagron
<b>TUESDAY</b>				
3/28/23	7:30 AM	8:30 AM	Registration, Exhibits, Breakfast, and Corporate Patron Showcase: Fagron Showcase	
3/28/23	8:30 AM	9:00 AM	2 Briefing: APC's Credit Card Processing GPO	The Processing Brokerage's Aaron VanStone
3/28/23	9:00 AM	9:45 AM	4 Valuation: Should I Stay or Should I go Now?	KC Smith, Henssler Financial
3/28/23	9:45 AM	10:15 AM	Exhibit Break	
3/28/23	10:15 AM	11:00 AM	2 Services Showcase: 5 that Deserve Your Attention	HealNow, APMS, Shipment Trackers, RxAdvisors, PTCB
3/28/23	11:00 AM	11:45 AM	2 Closing 483 Files: You have to ask, Dude	Lee Rosebush, BakerHostetler
3/28/23	11:45 AM	12:30 PM	1 Closing Session Keynote: "The Untapped Value of Human Connection"	Rob Lawless, Robs10KFriends
3/28/23	12:30 PM	12:45 PM	Send off	Board Chair Grzib and CEO Scott Brunner
3/28/23	12:45 PM	1:30 PM	Exhibitor Tear-Down	-
			* Separately ticketed event for the APC CompPAC	<i>Times subject to change.</i>
			** Separately ticketed fundraising event for Congressman Jerry Carl	<i>Current as of 3/14/2023</i>
			1 Leadership & Strategy	
			2 Growth	
			3 Staffing & Retention	
			4 Operations & Planning	
			5 Tara (a category unto herself)	